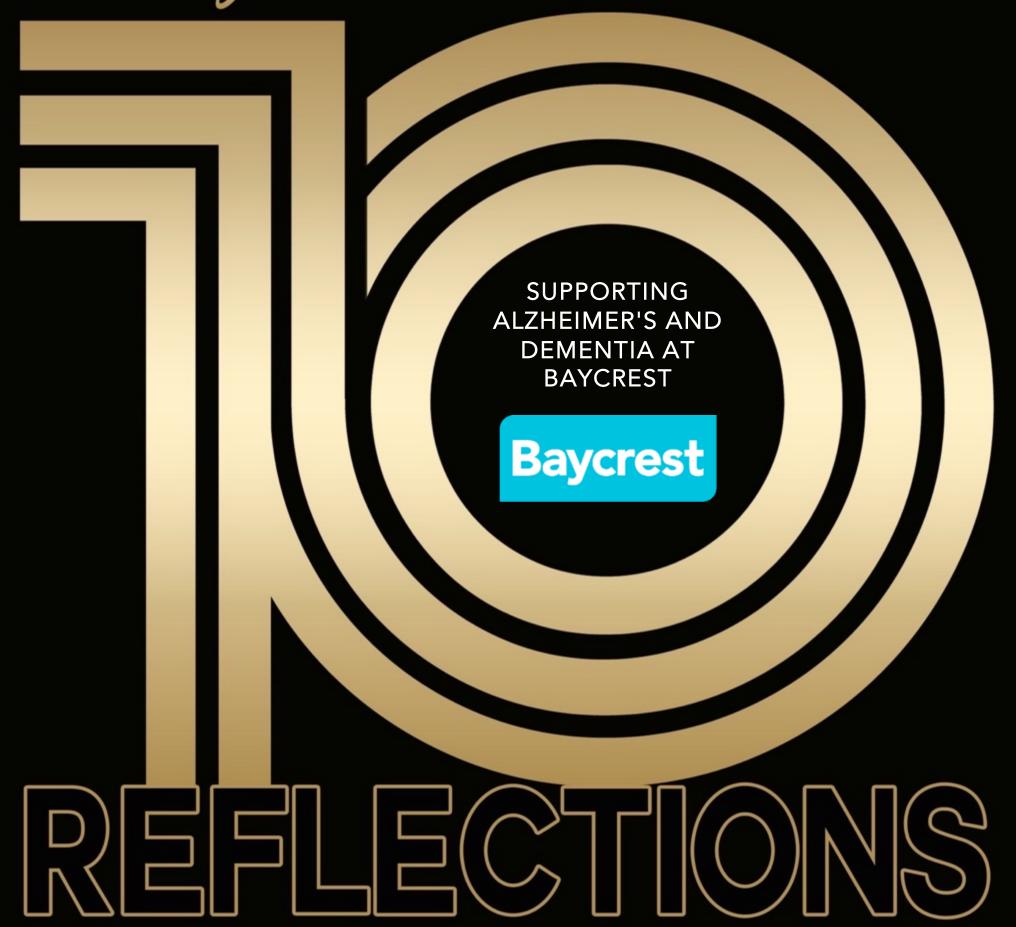
# Unsung Heroes



OCTOBER 14-15 RICHMOND HILL CENTRE FOR THE PERFORMING ARTS

A Very Special 10th Anniversary Revue of "The Best Of" Unsung

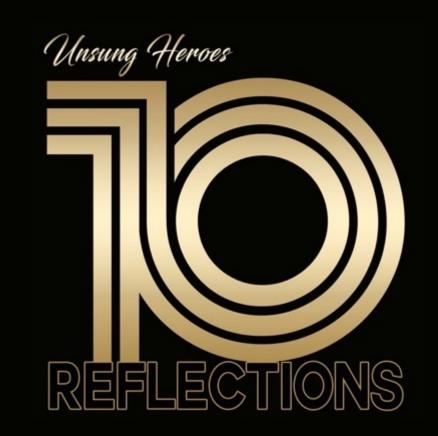


PROUDLY CELEBRATING

YEARS

**SPONSOR INFORMATION PACKAGE** 

### ABOUT UNSUNG



#### ABOUT UNSUNG HEROES PRODUCTIONS

FEATURED BY:









**ROGERS** tv.

Unsung Heroes Productions (UHP) is entering it's **10<sup>th</sup> and final year** as a beloved theatre fundraising group that it's charity partners.

Originally conceived as The Barbara Pinchuk Legacy Project, Barbara's son Neal wanted to find a way to honour his mom, a single mother who raised three children in poverty.

produced 12 shows, including 9 annual shows and 3 special

productions. Combined, UHP has entertained over 10,000 audience members, created an outlet for incredibly has raised over \$680,000 for talented professionals and, engaged the community in highly unique fundraising events.

UHP is highly unique in the Toronto theatre scene. We bring music from a variety of sources such as Broadway and pop, with a mix of amateur and professional talent, arranged and staged in a way that Since its inception, UHP has connects with our audience, all in a highly engaging and high-quality technical production.

Over the years, UHP has been covered by television, radio and print media agencies, including CTV News, CBC News, Canadian Jewish News, Zoomer Radio, Rogers TV and others, reaching a combined audience of over 2,000,000 viewers.

UHP has an extremely loyal following. Over 98% of audiences rated our shows as "excellent", stating they would both return and recommend our shows to family and friends.

#### FUNDRAISING COMMITTEE

We are very grateful for our committee of dedicated members focused on sponsor value, fundraising, media, communications and event planning.

| Jen Godfrey<br>Co-Chair   | Steve Share<br>Co-Chair   | Sherry Adud<br>Committee                        |
|---------------------------|---------------------------|---|
| Joanna Pearl<br>Committee | Sherry Adud<br>Committee  | Darren Rabie<br>Committee/<br>Fundraising Coach |
| Alithea Stern             | Michele Cohen             | <b>5</b> ·                                      |
| Committee                 | Committee                 | Mara Reich<br>Committee                         |
| Michelle Samuel           | Mark Wexler               |   |
| Committee                 | Committee                 | Joanna Guttman<br>Committee                     |
|                           | Judy Librach<br>Committee |   |

Charities

12

Shows

280 Songs

200 Cast & Crew

10,000+ Audience

> \$680,000 Donated





### ABOUT UNSUNG

### THE POWER OF LOVE - **INSPIRED BY A SON'S LOVE FOR HIS UNSUNG HERO.** HIS MOM.

A story of love, loss, survival, rebuilding and giving back.

In 1983, when Neal was nine, his family went through two significant and challenging life events. One, their very successful Calgary based business was would not survive financial challenges. Two, their marriage would not survive emotional challenges.

Neal's mother, Barbara Pinchuk, found herself simultaneously divorced and bankrupt. To add more strain, Barbara had no job experience. She was a single mom, sole caregiver and provider of three children. Her support system, friends and family, were in Montreal but her children did not speak French. So she packed up their home and took her three kids to Toronto to be closer to her support system. But with little to no work experience, she struggled to make ends meet. She channeled all she had for the care of her children. Materially and emotionally.

She always had unwavering support for, and belief in, her kids. It was her belief in Neal, even during his challenging youth, that he credits with his award-winning career and then the launch of a leading customer experience consulting firm.

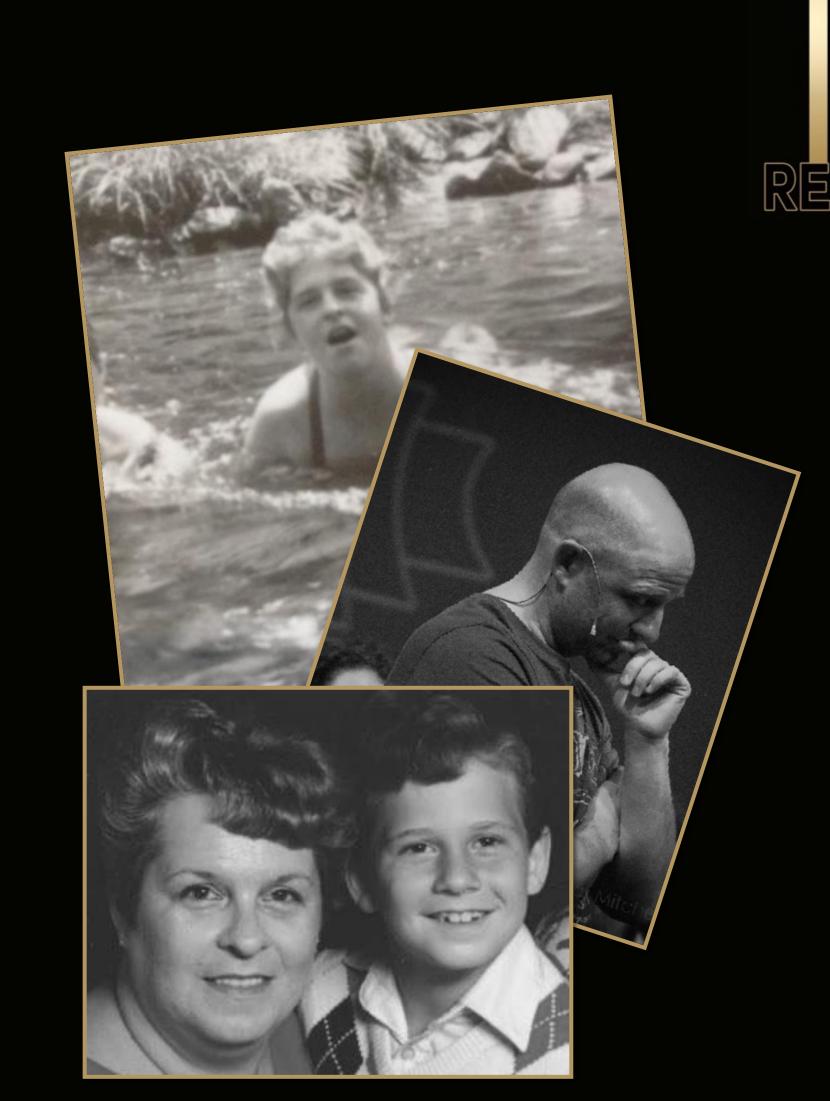
Barbara was an Unsung Hero, and the inspiration behind UHP.

With the emotional, physical and material sacrifices Barbara made, Neal launched Unsung and produced these these shows to honour her. His way to "pay her back". While she can never be repaid, this project has allowed Neal to pay it forward to causes that were important to her. After all, it was Barbara who had instilled in Neal, the importance of giving to others who are less fortunate. Even when she was at her lowest, she never stopped giving what she could to others.

Since then, UHP has donated over \$680,000 to it's charitable partners.



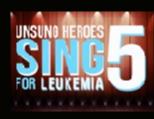






THE TEEN EDITION Mental Health

Working with Partners for Mental Health, talented teens took to the stage to fight the stigma and raise awareness.



**UNSUNG 5 SING** FOR LEUKEMIA Leukemia

By our 5th annual show, the Unsung brand had grown so much that we simply referred to the show as Unsung 5.



THE BROADWAY PROJECT Mental Health

In our inaugural year, we produced a show called the Broadway Project which was just that. Our charitable focus was mental health research in partnership with the Weizmann Institute of Science.



UNSUNG 2 SING FOR TOMORROW Poverty

In our second year we renamed the show Sing for Tomorrow, helping to send kids to camp in partnership with Jewish Family & Child.



**UNSUNG 3 SING** FOR TOMORROW Leukemia

In 2015 our Sing for Tomorrow show was our first to partner with Imagine a Cure for Leukemia



**UNSUNG 4 SING** FOR TOMORROW Leukemia

Our 4th annual show not only sold out, but did so in record time, setting a standard for our annual shows that would continue.



CAMP FIRESONG Poverty

An acoustic concert like no other, taking our audience back to their camp days to help send kids to camp.



WHO NU Poverty

Celebrating Jewish composers and singers, Who Nu musical revue again raised funds to help send kids to summer camp through JF&CS.



UNSUNG 6 STRONGER TOGETHER Pediatric Leukemia

> Our 6th annual show was our biggest yet. With amazing talent, this professional production sold out early and was our top grossing show to date!



UNSUNG 7 UNSUNG VIRTUAL Pediatric Cancer

Our 7th Annual suddenly become Virtual when the pandemic hit. Despite this, our proces virtual show was a success raising funds to help send kids with cancer to Camp Ooch



UNSUNG 8 **EMERGING** Mental Health

Unsung 8 was a live show only shortly after theatres were open to full capacity. A show for jack.org mental health was the night fit as everyone was feeling the impact of lockdowns



000

\$680

**Donated** to Date

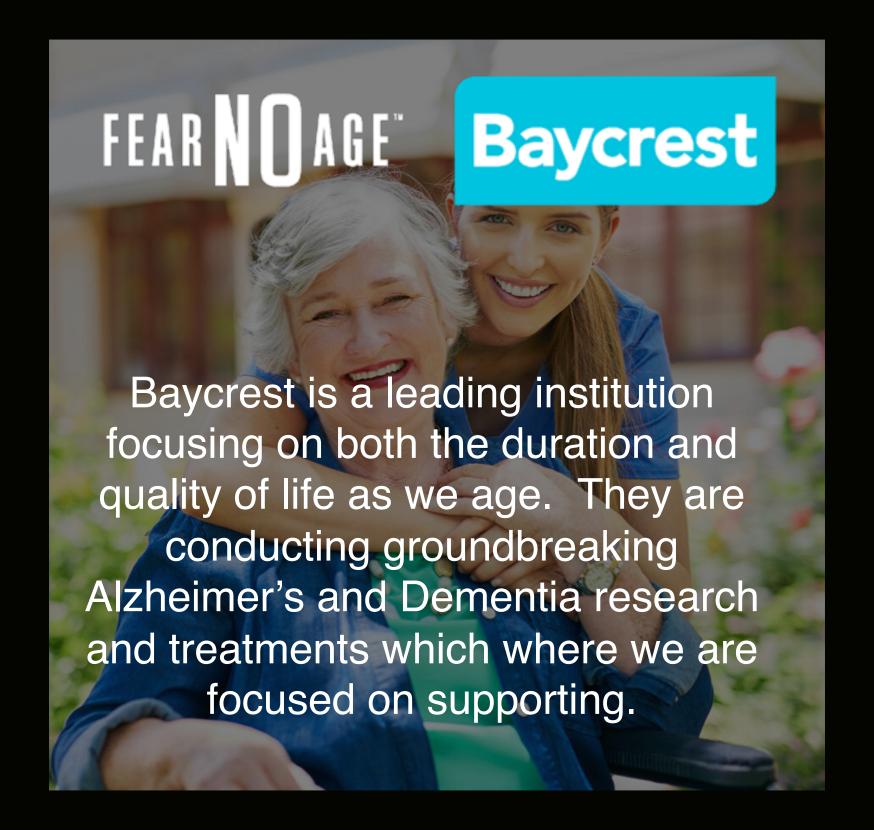
UNSUNG 9 MEMORIES Alzheimer's

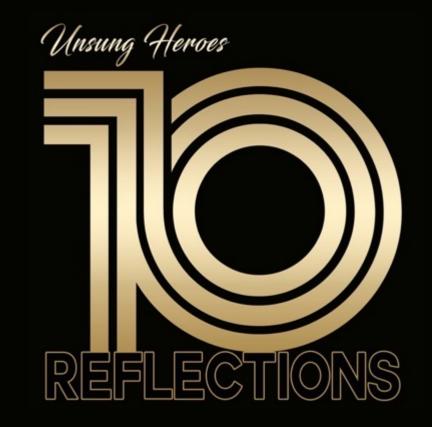
Unsung 9 was our first show where people were comfortable coming to the theatre.. A show about the milestones and memories of life raising money for Baycrest and setting a new single-production fundraising record.

2013 2014 2015 2016 2017 2018 2019 2020 2021 2022

UNSUNG HEROES

## ABOUTTHE CHARITY







#### **UNSUNG HEROES 10: REFLECTIONS**

The Best of 10 years of Unsung Heroes Productions

#### THE SONGS, MOMENTS, FRIENDSHIPS AND IMPACT

Unsung 10 will be unlike any of our previous shows. This very special 10<sup>th</sup> anniversary "best of the best" production will not only be a musical performance, but a celebration of the community and experience UHP has helped to foster.

NEEDLESS TO SAY, IT WILL BE AN EMOTIONAL, JOYOUS AND INSPIRING EXPERIENCE FOR CAST, SPONSORS AND AUDIENCE

#### THIS WILL ALSO BE OUR FINAL SHOW

Join us we reflect on:

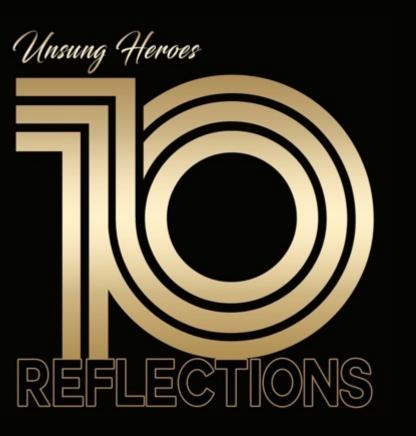
- Some of the most powerful and inspirational songs we've ever performed
- Our favourite original arrangements
- The funniest moments that had audience and cast laughing till their faces hurt
- The amazing stories and friendships from on and off the stage
- The causes we've supported together with our audience and impact it's made
- The many cast and crew that have joined us over the years
- The amazing loyal Sponsors have supported us through all of our productions
- The women who inspired it all and the story of how it all began

#### **VENUE**

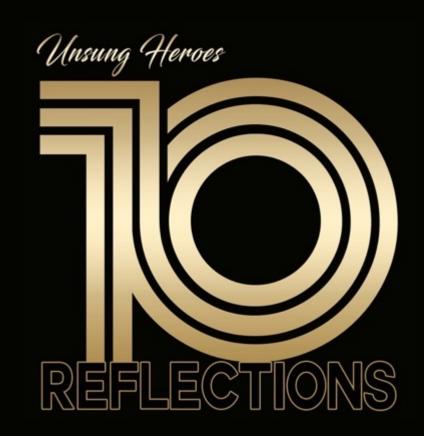
We are thrilled to be returning to the Richmond Hill Centre for the Performing Arts for performances Oct 14<sup>th</sup> and 15<sup>th</sup> with performances planned (and the ability to add in 2 additional performances based on ticket sales







# THE CREATIVE TEAM



















### THE EVENTS



For the first time ever, and after much demand, Unsung will be planning a highly anticipated pre-show cocktail reception that will extend the reach of our Sponsors to engage with our audience! Final details pending sponsorship

- UHP signature cocktails
- A variety of standard drinks and cocktails
- Delicious appetizers
- Silent Auction

- Door and/or Raffle prizes
- Unsung Heroes history experiences
- Top Tier Sponsorships
- Live entertainment from our Unsung Heroes cast

#### **MINI-CONCERTS**

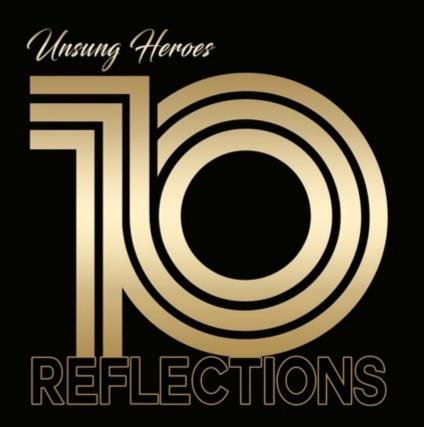
Special 30-60 minute concerts at select venues and/or participating top tier sponsor locations including a specially curated selection of songs from the over 280 songs performed in past shows.

These performances will be in conjunction with our charity partners (e.g. at Baycrest and/or at a JFCS venue) and could also be held at a Sponsor venue.

#### POP-UP FLASH MOBS

Imagine eating at a beloved restaurant or being in a public space (or a Sponsor location) where Unsung Heroes Cast spontaneously emerge one-by-one in a pre-rehearsed performance that is entertaining guests live AND being filmed to share in social media. Now imagine it sponsored by you!





### THE SPONSORSHIPS

## CORPORATE SPONSORSHIP PACKAGE LEVELS

SEE BENEFITS/ACTIVATIONS
POSSIBILITIES ON THE
FOLLOWING PAGE

| LEVEL                      | AMOUNT   | OVERALL<br>EXCLUSIVITY | CATEGORY<br>EXCLUSIVITY | TICKETS | PREMIUM LOCATION PROGRAM AD                     | REGULAR<br>LOCATION<br>PROGRAM AD | NAMING RIGHTS   | DIGITAL MENTIONS  | CUSTOMIZABLE<br>BENEFITS<br>PACKAGE | PREMIUM<br>BENEFITS<br>(ACTIVATIONS) | OPTIONS FOR COLLATERAL AT VENUE   |
|----------------------------|----------|------------------------|-------------------------|---------|---|-----------------------------------|---|---|-------------------------------------|--------------------------------------|---|
| LEAD PRESENTING (PLATINUM) | \$50,000 | 1                      | YES                     | 25 VIP  | FULL PAGE<br>+<br>FULL PAGE<br>AUDIENCE ADDRESS |                                   | YES<br>("PRESENTED BY" ON<br>ALL MATERIALS, MEDIA<br>AND ANNOUNCED LIVE<br>AT SHOW) |   | YES                                 | 5+                                   | BOOTH, MARKETING<br>MATERIALS,<br>PROMOTIONAL ITEMS<br>ON SEATS/GIFT BAGS,<br>TABLE TOPPERS |
| GOLD                       | \$25,000 | 5                      | YES                     | 15 VIP  | FULL PAGE                                       |                                   |   | SOCIAL MEDIA<br>EMAIL<br>WEBSITES<br>UNSUNG AND<br>CHARITY PROPERTIES | YES                                 | 3                                    | BOOTH, MARKETING<br>MATERIALS,<br>ITEMS ON SEATS/GIFT<br>BAGS                               |
| SILVER                     | \$10,000 | 10                     | YES                     | 10 VIP  |   | FULL PAGE                         |   | SOCIAL MEDIA  UNSUNG AND CHARITY PAGES                                |                                     | 2                                    | MARKETING MATERIALS,<br>ITEMS ON SEATS/GIFT<br>BAGS   |
| BRONZE                     | \$5,000  | 25                     |                         | 5 VIP   |   | HALF PAGE                         |   | SOCIAL MEDIA UNSUNG PAGES   |                                     |                                      | ITEMS ON SEATS/GIFT<br>BAGS   |
| FRIEND                     | \$2,500  |                        |                         | 2 VIP   |   | HALF PAGE                         |   |   |                                     |                                      |   |

## THE SPONSORSHIPS

# PREMIUM BENEFITS/ACTIVATIONS

If your sponsorship level includes a set number of premium benefits, the following options may be chosen based on availability

| BENEFIT NAME                | DESCRIPTION  | SPONSORSHIP EXCLUSIVITY                                | CUSTOMIZABLE OPTION EXCLUSIVITY                               |
|-----------------------------|--|--|---|
| PRE-SHOW RECEPTION SPONSOR  | Be recognized as the named sponsor of the pre-show reception in all materials with the option to speak at the reception  | RIGHT OF FIRST REFUSAL - LEAD<br>PRESENTING (PLATINUM) |   |
| SPEECH AT THE SHOW          | The option to be able to address the audience live at the show   | ACT 1 - LEAD PRESENTING<br>(PLATINUM)                  | ACT 2 - GOLD SPONSOR<br>(1 Available)                         |
| DIGITAL VIDEO<br>SPONSOR    | The opportunity to be named as the sponsor of the digital show or digital songs (shared on Youtube, in email blasts and social posts)  | LEAD PRESENTING (PLATINUM) named as full show sponsor  | GOLD SPONSOR<br>(1 available per individual song<br>released) |
| PHOTOBOOTH SPONSOR          | The Unsung photobooth is always wildly popular! Each printout will have your logo below this beloved event keepsake!   | LEAD PRESENTING (PLATINUM)                             | GOLD OR SILVER OPTION<br>(1 Available)                        |
| MERCHANDISE (SHIRT) SPONSOR | Our shirts are so popular that audience members have said they would even wait for us to produce more when their size runs out! Have your logo on our final Unsung 10 shirt!   | LEAD PRESENTING (PLATINUM)                             | GOLD OR SILVER OPTION<br>(1 Available)                        |
| DONATION MATCH<br>SPONSOR   | Nothing gets donations going like a generous donation match! This option allows your name and logo to be mentioned countless times during a set period. (Note: matched funds are over and above sponsorships, with a minimum level of \$10,000.) |  | LEAD, GOLD OR SILVER OPTION<br>(1 Available)                  |
| AUCTION SPONSOR             | We will be holding a silent auction at our pre-show event with the potential for online auction. Have your name and logo as the auction sponsor!   |  | LEAD, GOLD OR SILVER OPTION<br>(1 Available)                  |
| YOU IN THE SHOW             | You read that right! You can join the cast (and be introduced) as a special The degree and specifics of your involvement are determined based on YOUR comfort level and rehearsal time availability.   |  | LEAD, GOLD OR SILVER OPTION<br>(1 Available)                  |
| CUSTOM SONG                 | We can create a custom song that incorporates your brands or productswhat could be more engaging than that?  |  | LEAD, GOLD OR SILVER OPTION<br>(1 Available)                  |

# THE SPONSORSHIPS

### A LA CARTE PROGRAM ADS

| LEVEL                      | AMOUNT |
|----------------------------|--------|
| PREMIUM LOCATION FULL PAGE | \$1000 |
| FULL PAGE                  | \$800  |
| HALF PAGE                  | \$500  |
| QUARTER PAGE               | \$360  |

### PERSONAL DONATIONS

| LEVEL                       | AMOUNT   | RECOGNITION  |
|-----------------------------|----------|--|
| LEVEL 1: EXECUTIVE PRODUCER | \$10,000 | <ul><li>Social Media</li><li>Websites</li><li>Show Program</li><li>Announced</li></ul> |
| LEVEL 2: DIRECTOR           | \$5,000  | <ul><li>Social Media</li><li>Websites</li><li>Show Program</li></ul>                   |
| LEVEL 3: SPOTLIGHT          | \$3,600  | <ul><li>Social Media</li><li>Websites</li><li>Show Program</li></ul>                   |
| LEVEL 4: PATRON             | \$1,800  | <ul><li>Websites</li><li>Show Program</li></ul>  |
| LEVEL 5: SUPPORTER          | \$1,000  | Show Program   |
| ALL DONATIONS WELCOMED!     | ???      | <ul> <li>\$180 and up will have a place<br/>in the Show Program as well</li> </ul>     |

### GET IN TOUCH

If you need more information, would like to arrange to meet the Founder of Unsung Heroes and/or a representative of the fundraising committee, or would like to support this project, please do not hesitate to contact:

#### **Neal Dlin**

Founder and Artistic Producer Unsung Heroes Productions

#### Jen Godfrey

Co-Chair 2023 Fundraising Committee

#### **Steve Share**

Co-Chair 2023 Fundraising Committe



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